THE ENTRANCE LEAGUES CLUB LTD ABN 86 002 501 313



2017 Annual Report



BOARD OF directors

THE ENTRANCE LEAGUES CLUB LTD.

ABN 86 002 501 313 ACN 002 501 313 3 Bay Village Road Bateau Bay NSW 2261 Phone 02 4334 3233 Fax 02 4334 3544 Email admin@telclub.com.au Website www.telclub.com.au

PURPOSE OF THE CLUB

This Club, THE ENTRANCE LEAGUES CLUB LIMITED, exists to provide sporting and social amenities for its members and their guests and in so doing encourage, foster and promote the game of Rugby League Football and other sports in The Entrance district.

MISSION OF THE CLUB

The Club operates within its local region from which it derives its support. The Club is aware of reliance on support from the local community and acknowledges the Club's need to provide positive contributions towards the Community's growth and development.

To sustain growth and profitability the Club is committed to satisfying member expectations by good quality practice in all areas of its involvement within the service industry. To this end the Club is committed to the implementation and maintenance of quality management practice and procedures to generate confidence in itself as an industry leader and to excel in the attainment of both regulatory and accepted industry standards.

The Club aspires to provide the administrative and sustenative framework to achieve competitive excellence in Rugby League.



D. L. Hart President



V. P. Mitchell Vice President



M. J. Bates Director



P. Dawson Director



F. Hartup Director



G. Nixon Director



G. Rimme



M. Chaffey Chief Executive Officer

LIFE MEMBERS 2017

LIFE MEMBERS (DECEASED)

LIFE MEMBERS (LIVING)

ATKINS Ernest (Bill)

CATTS Ron

COONEY Charles

COONEY Glad

FRANCIS Austin

HOSFORD Colin

HUGHES John

JONES Jack

KEAR Ken

LAKE Arthur

PARSONS Mary

RYAN Charles

SMITH Terry

STEWART Alan STEWART Bruce

STFWART Fthel

SWADLING Rov

TATTAM Mick

WHYTE Robert

ANDREWS Phil

BATES Mick

COTTERILL John

FORBES Jamy

HART David

HART Patrick

McCUDDEN Pat

McSWFFNY Steve

MITCHELL Vince

NELSON Garv

PARSONS Ray

RICE Ian

RIMMER Garry

ROSEWELL Rod

RUSSELL Don

SELLERS Ken

STOCKWELL Jim

SWADLING Col

THURSTON Col

WATKINS Alan

WESTWOOD Paul

WILLIAMS Mick

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CLUB'S HOURS OF OPERATION

 Monday
 9am - 11.00pm

 Tuesday
 9am - 11.00pm

 Wednesday
 9am - 11.00pm

 Thursday
 9am - 12 midnight

 Friday
 9am - 2.00am

 Saturday
 9am - 1.00am

 Sunday
 9am - 11.00pm

The above times may vary due to functions, and the discretion of the Duty Managers.

NOTICE of annual general meeting

THE ENTRANCE LEAGUES CLUB LIMITED

ABN 86 002 501 313

NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the next Annual General Meeting of **The Entrance Leagues Club Limited** is to be held on **Monday February 19th, 2018** commencing at the hour of **6.00pm** at the premises of the Club, 3 Bay Village Rd, Bateau Bay, New South Wales, where the members will be asked to consider and if thought fit pass the following **Ordinary Resolutions**, along with the following Agenda items.

BUSINESS

- 1. To confirm minutes of the previous Annual General Meeting held Monday February 20th, 2017.
- 2. Receive and consider the Balance Sheet, and Income and Expenditure Account's and the Report from the Auditor for the Year End 30th September 2017.
- 3. To elect the Board of Directors for the ensuing year.
- 4. To deal with business of which due notice has been given.
- 5. Ordinary Resolutions: to consider, and if thought fit, to pass the following Seven (7) Ordinary Resolutions.

ORDINARY RESOLUTION 1: That Directors and disabled persons be entitled to specific parking spaces in the Club's car park.

ORDINARY RESOLUTION 2: That until the next Annual General Meeting of the Club, provision be made from the Club's funds not exceeding \$6,000.00 for the reasonable cost of providing each Director as the Board shall from time to time approve, a Club uniform, formal wear or other clothing to be worn at Club functions and whilst attending to or carrying out any duties in relation to the Club whether at the premises of the Club or elsewhere.

ORDINARY RESOLUTION 3: That until the next Annual General Meeting of the Club, provision be made from the Club's funds not exceeding \$6,000.00 for a Christmas Function for the Directors and their partners, Club Management and their partners and Special Guests of the Directors

ORDINARY RESOLUTION 4: That until the next Annual General Meeting of the Club, provision be made from the Club's funds not exceeding \$35,000.00 for the reasonable cost of food, travel, accommodation, registration fees or subscriptions incurred by Directors attending trade shows or displays, seminars, conferences, meetings, other registered Club's or other similar facilities to view or access their facilities or operational systems, or sporting community, charity or other special functions, provided that the Board has resolved that any such activity is for the betterment of the Club and in the course of the duties of the relevant person or persons.

NOTICE of annual general meeting continued

ORDINARY RESOLUTION 5: That Directors be entitled to a meal and coffee at any Board Meeting of the Club and to a meal when entertaining special guests of the Club provided the same is provided by the Club.

ORDINARY RESOLUTION 6: That the Club meet the cost of any Director's Indemnity Insurance or Insurance for Management, which the Board has resolved is reasonably necessary for the personal protection of such Director or Manager in the carrying out of their duties or functions as such Director or Manager.

ORDINARY RESOLUTION 7: That Directors on the Board of Directors of the Club and those Members who are also Members of The Entrance Rugby League Football Club Committee be allowed to use the Club's Gym Facility which is located at 3 Bay Village Road Bateau Bay, at such times as determined by the Club.

6. To deal with any other business that the meeting may approve of which notice has not been given.

NOTE TO MEMBERS: Under the Registered Clubs Act, a member cannot derive directly or indirectly any profit, advantage or benefit that is not offered equally to all members, unless certain requirements are met. The resolutions ensure compliance with Section 10(1) (1) of the Registered Club's Act, which requires members to approve entitlements and other such benefits, as permitted by law, to Directors. Each motion must be voted on as a whole and may not be amended by way of motion from the floor of the meeting. To be carried, each motion must receive votes in its favour from not less than a simple majority of those members who, being entitled to do so, vote in person at the meeting.

Dated: 1/12/17, By Direction of the Board

Mark Chaffey

Chief Executive Officer

Pursuant to the Constitution please note: All business and notices of motion to be dealt with at the Annual General Meeting shall be handed to the Secretary at least 42 days prior to the date of such meeting.

PRESIDENT'S report David Hart



My Dear Fellow Members

As my tenth term as President concludes I am again extremely pleased to present my Annual Report for another memorable year in our history. Memorable as it represented the milestone of 25 years of trading for your Club, another successful year of growth and achievement and, for Vice President Vince Mitchell and myself, a very special recognition of our 25 years of service to The Entrance Leagues Club by Leagues Clubs Australia.

As we received our Awards Vince and I were immensely proud of our involvement with the Club, but we are only part of the forty-five (45) directors who have served on the Board since its inception in 1982, some for only a short time, others for lengthy terms, but all contributing their time and energy to help make the Club what it is today. I thank all of them for their efforts and our current directors for their support and commitment.

Also, a special thank you to our CEO Mark Chaffey for his initiative, guidance and the vision he has provided to the Board since joining us in 2002. Mark continues to demonstrate his dedication to The Entrance Leagues Club, his commitment to our community profile and his passion for success and professionalism with our Senior and Junior Rugby League involvements. Mark was also recognized by Leagues Club Australia in 2017 with an Award for 15 years of dedicated service to The Entrance Leagues Club.

Thanks to Mark and his Management Team, the Board of Directors, our excellent staff and our loyal members we have surpassed our 2016 results in Net profit and Membership. During the year our Membership steadily grew to 16,843 (now in excess of 17,000) and we achieved a Net Profit of \$1,000,604. With Net Assets of \$13.26m and Total Liabilities of \$1.35m your club is certainly in a sound financial position.

The loyalty of our members never ceases to amaze me. It is so rewarding to see the number of members, couples and families regularly attending the club and using the different facilities. Thank you to all our sporting and associate members for your patronage throughout the year and to the players, supporters and officials of our sub clubs and our sponsor clubs for your support.

Once again I commend President Mick Bates and the Football Committee, coaches, support staff, volunteers, supporters and all players for their involvement and assistance in 2017. Returning to EDSACC with temporary facilities was never going to be easy but, despite the negatives, the Tigers secured the Club Championship, all teams figured in the semi-finals, Reserve Grade and Ladies League Tag were Minor Premiers making the Grand Finals with Reserve Grade taking out the 2017 Premiership in a close encounter. Under the circumstances a good result and a solid base for improvement in 2018 with some new quality signings and a committee bolstered by the inclusion of an enthusiastic female contingent - welcome aboard Debbie Killick and Debbie Pearsall.

Regarding the fire-damaged amenities at EDSACC Council has advised that the building will now be completely replaced which is good news but without a timeline. There is better news regarding the grandstand project with development approval issued and the tender process underway for construction and completion during the 2018 season.

Our current professional level of football operations costs in excess of \$420,000 per annum and to maintain this level we rely on our Football sponsors listed in the Annual Report who collectively contribute more than \$192,000 per annum. Many of them have been with us for several years and without their generosity we could not provide the training and support that is essential for success. I thank all our sponsors and ask you to please give them your support.

Our young Tigers have excelled again in 2017 but it's not just the number of premierships that have been won, it's the enormous talent that is being developed by the Junior Committee, coaches and support staff. These youngsters are our future and our objective in 2018 is to further develop our relationship and partnership with The Entrance Junior Rugby League Football Club with some combined football and social activities throughout the season.

PRESIDENT'S report continued

Congratulations to the Golden Hind ladies for winning their second pennant in 2017!! A great achievement and if their form continues we will have to budget for additional flag poles. In 2018 the ladies will celebrate their 50th Anniversary together with the celebration of 20 years of our successful amalgamation. I look forward to celebrating both milestones with them.

During 2017 we sadly lost a great friend and life member Ron Catts. Ron was one of the instigators back in the 70's for the creation of this Club and he was so proud to see it develop and succeed. Over the years he was heavily involved with the Football operations securing the services of many of our high profile contracted players during the 80's and 90's. When the Club opened for trading Ronnie operated the cleaning contract for several years and then in 2000 he took on the role of Director. Ron served on the Board until 2010 his last three (3) years as Vice President. Ron and his dear wife Joan moved to Ballina to be closer to their family to whom I extend my deepest sympathy. Vale Ron Catts and thank you sincerely for your dedicated service to The Entrance Leagues Club.

Please take the time to look through the Annual Report. It contains some interesting information, reports and results from the Football Club and the different sub-clubs and listings of the Donations recipients (\$74,750) and Sporting Sponsorships (\$98,980).

In 2018 you will experience some exciting changes. As I write this report work is about to commence on expansion of the Coffee Shop and later in the year a Restaurant and Auditorium Extensions are proposed. Both these projects are aligned with our objective of maintaining our family friendly club with the focus on personal touch and customer service excellence.

So to all our members please continue to enjoy our facilities and have a healthy and successful 2018.

David Hart PRESIDENT

CHIEF EXECUTIVE OFFICER'S report Mark Chaffey



It is with pleasure to present my report to the Members of The Entrance Leagues Club for the year ending September 30th, 2017.

Your Club recorded an Operating Profit of \$1,000,604 compared to an Operating Profit of \$744,640 in the 2016 Financial Year.

Trading revenues increased to \$14.336.185 compared to \$13,990,316, Membership increased to 16,843 from 16,169 and Depreciation and Amortisation decreased to \$1,629,587 compared to \$1,730,404.

Overall, your Club has continued to trade well in a very competitive market, finishing with a strong profit, a good cash flow and healthy cash reserves once again.

Well done to all Members & Guests for the fantastic support and patronage that you provide.

BOARD OF DIRECTORS

Thank you to President David Hart, Vice President Vince Mitchell and the entire Board for the support and guidance you offer myself and the Club. David and Vince are virtually in contact with myself and the Club most days to offer their assistance and I personally thank them for the way in which they carry out their roles.

The Board continues its policy of carrying out strategic planning meetings and annual performance reviews of operations to ensure your Club stays ahead of the game where and when possible.

Formal Director training for new and existing Board Members will continue in this ever changing and challenging Club Industry. I look forward to working with you all again in 2018.

MANAGEMENT/ STAFF

I would like to congratulate the entire team for their loyalty and service they provide our valued Members and Guests on a daily basis. The Club continues to have a strong team of employees who can be relied upon to take care of our valued Members, our Facilities and our Future' all deserving a special mention in this report, refer page 36.

Our Club has had some key members of staff leave over the last twelve months, who we wish all the best in the future

Special mention to our long serving Cellarmen Peter Toohey who resigned in 2017 after almost 25 years of service to the Club, Human Resources Manager Cathy Papesch who resigned early 2017 after 15 years' service, along with our Finance Manager Leonie Perkins who resigned in early 2018 after 17 years' service. Thanks to Peter, Cathy and Leonie for everything you have done for The Entrance Leagues Club throughout your careers and all the best in the future.

Again, I thank all of our Staff for a great effort throughout the year.

THE ENTRANCE RUGBY LEAGUE FOOTBALL CLUB

To Football Club President Mick Bates, the Football Committee and everyone involved at The Entrance Tigers, well done on a solid 2017 from all concerned. To bring home the Club Championship, Reserve Grade Premiership, League Tag Runners Up and having all five grades compete in the semi-finals is a great effort. I look forward to assisting you all again in 2018 to continue to grow as a Club whilst maintaining a professional and enviable Club that we are all proud of. Please read Micks full year end report on page 42.

Our Junior Club, under the guidance of Nicole Edwards in 2017, took out the Most Successful Junior Club for the fifth in a row, what a great achievement. Well done to Nicole, your Committee and all involved with The Entrance Juniors, I look forward to another successful 2018 assisting your Club where and when possible to achieve your goals.

SUBSIDIARY CLUBS

All of our Sub and Sporting Clubs are important to The Entrance Leagues Club, those being; the Golden Hind Women's Bowling Club, Men's Social Bowling Club, Senior Darts Club, Tigers Netball Club and the Social Golf Club, thanks to you all for a great year and your continued support of The Entrance Leagues Club. Please read each of our Sub-Club Reports from Page 38. Again, we look forward to working with you in 2018.

CHIEF EXECUTIVE OFFICER'S report continued

A big thanks to all of our Sponsored Clubs also, our Club appreciates your support and we look forward to supporting you again in 2018 where we can.

BUILDING WORKS

2018 will bring together some exciting projects, both at your Club and across the road at the EDSACC Sports Fields.

Coffee Shop: this area will be expanded into a Café 'housing a commercial kitchen, which will allow our Staff to serve quality Food and Beverages from 9am everyday till late' for you to enjoy. Building works commence in January 2018.

New Dining Facility/ Arthur Lake Room/ Car Park: A Development Application was lodged in November 2017 to build a New Dining Facility at the Club to provide additional Food and Beverage offerings to our Members & Guests. This is planned to be built in the under-utilised car parking area adjacent to the children's play area.

Also, as part of this DA, The Arthur Lake Room will be expanded to allow more seating and standing space for Functions and Events, along with converting the grassed area within the car park to additional parking spaces. DA is still at Central Coast Council at time of writing.

EDSACC Grandstand: As advised last year, Federal Government Funding has been obtained by The Entrance Leagues Club to build a Grandstand Facility at EDSACC Sports Fields along the Western Side Hill. At the time of writing, tenders have been sent out to prospective builders to obtain competitive pricing and practical completion times in line with Government funded policies and procedures. Start date will be in February 2018 if all going well.

EDSACC Amenities Re-build: Central Coast Council advised in December 2017 that the EDSACC Amenities which were rendered unusable by fire in August 2015, will be demolished and re-built (new for old) in consultation with The Entrance Senior and Junior Rugby League Clubs in 2018. This is ongoing at the time of writing.

MEMBERS

I would again like to thank the Members of The Entrance Leagues Club for your continued support and patronage throughout 2017. Our aim is to provide you with a Club that you can be proud of, along with providing you a safe, friendly and comfortable venue to enjoy your leisure time. If we are able to offer more than we are, please feel free to contact me and we will endeavour to meet your requests where and when we can.

To those Members who have lost loved ones throughout the year, we offer our sincere condolences to you and your families.

As always, we look forward to welcoming you to your Club throughout 2018.

Mark Chaffey
CHIEF EXECUTIVE OFFICER

The Directors submit herewith their report on the company for the financial year ended 30 September 2017.

Information On Directors

The name and particulars of the Directors of the Company in office at the date of this report are:

Name	Particulars
D L Hart	President, Retired Waste Services Manager, joined the board in 1988. Responsibilities: Board Meetings 12: Attended 9 – Leave of absence 2 Membership/ Discipline Meetings 11: Attended 7 – Leave of absence 2
V P Mitchell	Vice President, Retired Nurse, joined the board in 1986. Responsibilities: Board Meetings 12: Attended 12 Membership/Discipline Meetings 11: Attended 11
P G Dawson	Director, Travel Consultant, joined the board in 2008. Responsibilities: Board Meetings 12: Attended 12 Membership/Discipline Meetings 11: Attended 7
F Hartup	Director, Company Director, joined the board in February 2012 Responsibilities: Board Meetings 12: Attended 12 Membership/Discipline Meetings 11: Attended 10
G Nixon	Director, Business Unit Manager, joined the board in February 2013. Responsibilities: Board Meetings 12: Attended 11 Membership/Discipline Meetings 11: Attended 10
G Rimmer	Director, Business Proprietor, joined the board in 2007. Responsibilities: Board Meetings 12: Attended 11 Membership/Discipline Meetings 11: Attended 9
M J Bates	Director, Maintenance Engineer, elected to the Board on 22 February, 2016 Responsibilities: Board Meetings 12: Attended 11 Membership/Discipline Meetings 11: Attended 9

Company Secretary

Mr Mark Chaffey held the position of Company Secretary during and up until the end of the year.

Principal activities

The company's principal activities during the course of the financial year were the operation of a licensed club and to promote the game of rugby league football.

There were no significant changes in the nature of the company's activities during the financial vear.

Membership

The Company is a company limited by quarantee and is without share capital. The number of members as at 30 September 2017 and the comparison with last year is as follows:

2017 16,843 2016 16.169

Operating result

The net profit for the year amounted to \$1,000,604 compared with \$744,640 in the prior year. This result was after charging \$1,629,587 (2016:\$1,730,404) for depreciation and amortisation.

Objectives

Short-term Objectives

The vision of the Board and Management is to run a successful business, to be profitable and financially sound, to retain a strong family atmosphere and provide family oriented facilities to the local community. An integral part of this vision is also to retain the personal touch that the Club has with its members and to continue to strive for customer service excellence. This is something that both the Board and Management believe will continue to give the Club a competitive edge as it continues to grow in membership numbers and size.

Be recognised in the community as a progressive and successful Club providing a significant contribution to the community as a whole.

Long-term Objectives

Continue to develop and refine the Club Master Plan, which incorporates, establishing a cyclical refurbishment plan, acquiring additional gaming entitlements, further food options, achieving energy efficiency, upgrading gaming software and implementing a venue wide loyalty programme. The Club wants to ensure that it maintains an emphasis on friendly and personalised customer service

These long term objectives will be supported by undertaking continual research of the Club's Key markets to ensure that the Club has a competitive edge in its market. The Club will continue to develop products that will foster stronger relationships with sporting groups, local community and local schools.

Strategy for achieving the objectives

The strategy for achieving the Club's objectives is to ensure that the Club's Financial Performance is optimised and be able to be monitored by the Board to achieve desired outcomes. Ensuring the profitability of the gaming, and food and beverage sections are maximised through sound management principles and continuing to listen to our members & guests needs and to deliver on these needs.

Performance measurement and key performance indicators

The Club has key performance indicators in place and these key performance indicators are monitored and reviewed on a regular basis to assist and formulate ways to achieve industry benchmark performance in all trading areas of the Club.

Liability of members on winding up

The company is incorporated and domiciled in Australia as a company limited by guarantee. In accordance with the constitution of the company, every member of the company undertakes to contribute an amount limited to \$5 per member in the event of the winding up of the company during the time that he/she is a member or within one year thereafter. At 30 September 2016 there were 16.843 members.

This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors and shown in the company's accounts, or the fixed salary of a full-time employee of the company or a related body corporate.

Proceedings on behalf of company

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the period.

Auditor's Independence Declaration

The auditor's independence declaration for the financial year ended 30 September 2017 has been received and can be found on page 14 of the financial statements.

Signed in accordance with a resolution of the Board of Directors.

D L Hart Director

20.60

BATEAU BAY NSW

Dated: 31st October 2017

V P Mitchell

Director

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of The Entrance Leagues Club Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 September 2017 there have been:

- 1. No contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- 2. No contraventions of any applicable code of professional conduct in relation to the audit.

FORTUNITY ASSURANCE

T R DavidsonPartner

155 The Entrance Road Erina NSW 2250

Dated: 31st October 2017

STATEMENT OF COMPREHENSIVE INCOME For The Year Ended 30 September 2017

No	ote	2017 \$	2016 \$
Revenue and Income from operations Sale of goods revenue Rendering of services revenue Other income		4,844,474 8,963,583 528,128	4,772,589 8,847,580 370,147
	2	14,336,185	13,990,316
Expenses			
Cost of goods sold Employee benefits expense Poker machine tax, licences and donations Entertainment and promotions Property costs Other expenses Earnings before depreciation & finance costs Depreciation and amortisation Finance costs		(2,083,785) (3,899,592) (1,751,302) (802,308) (744,211) (2,423,868) (11,705,066) 2,631,119 (1,629,587) (928)	(1,994,394) (3,774,249) (1,758,246) (794,442) (766,521) (2,384,383) (11,472,235) 2,518,081 (1,730,404) (43,037)
Profit before income tax expense Income tax expense		1,000,604	744,640
Train before meeting an expense meeting tax expense		-	-
Net profit for the year after income tax		1,000,604	744,640
Other comprehensive income		-	-
Total comprehensive income for the year		1,000,604	744,640

STATEMENT OF FINANCIAL POSITION

As At 30 September 2017

ASSETS	Note	2017 \$	2016 \$
Current Assets Cash and cash equivalents Trade and other receivables Inventories Other assets	4 5 6 7	4,576,975 42,772 119,934 192,060	3,189,019 58,696 101,929 182,668
Total Current Assets		4,931,741	3,532,312
Non-Current Assets Property, plant and equipment Intangible assets	8 9	9,515,053 172,190	9,916,901 172,190
Total Non-Current Assets		9,687,243	10,089,091
Total Assets		14,618,984	13,621,403
Current Liabilities Trade and other payables Borrowings Provisions Other Liabilities	10 11 12 13	841,371 - 302,039 12,111	806,361 - 341,320 11,724
Total Current Liabilities		1,155,521	1,159,405
Non-Current Liabilities Borrowings Provisions Other	11 12 13	1,000 154,594 39,831	1,000 159,099 34,465
Total Non-Current Liabilities		195,425	194,564
Total Liabilities		1,350,946	1,353,969
Net Assets		13,268,038	12,267,434
Members' Funds Retained earnings		13,268,038	12,267,434
Total Members Funds		13,268,038	12,267,434

The accompanying notes form part of these financial statements.

The Entrance Leagues Club Limited ABN 86 002 501 313

STATEMENT OF CHANGES IN MEMBERS FUNDS

For the Financial Year Ended 30 September 2017

	Retained Earnings	Total
	\$	\$
Balance at 1 October 2015 Total comprehensive income for the year	11,522,794 744,640	11,522,794 744,640
Balance at 30 September 2016 Total comprehensive income for the year	12,267,434 1,000,604	12,267,434 1,000,604
Balance at 30 September 2017	13,268,038	13,268,038

The Entrance Leagues Club Limited ABN 86 002 501 313

STATEMENT OF CASH FLOWS For The Year Ended 30 September 2017

	Note	2017	2016
		\$	\$
Cash flows from Operating Activities Receipts from customers Receipts from members Payments to employees and suppliers Interest received Borrowing costs		14,293,681 47,654 (11,903,362) 16,527 (928)	13,855,328 44,510 (11,058,449) 28,980 (43,037)
Net cash provided by operating activities	(18b)	2,453,572	2,827,332
Cash flows from Investing Activities Purchase of property, plant and equipment Proceeds from sale of equipment Net cash used in investing activities		(1,309,238) 243,622 (1,065,616)	(1,019,728) 98,620 (921,108)
Cash flows from Financing Activities Repayments of borrowings Proceeds from borrowings		-	(1,415,591) -
Net cash used in financing activities		-	(1,415,591)
Net increase/(decrease) in cash held Cash at beginning of the financial year		1,387,956 3,189,019	490,633 2,698,386
Cash at the end of the financial year	(18a)	4,576,975	3,189,019

For The Year Ended 30 September 2017

1. Statement of Significant Accounting Policies

Basis of Preparation

The Entrance Leagues Club Limited applies Australian Accounting Standards – Reduced Disclosure Requirements as set out in AASB 1053: Application of Tiers of Australian Accounting Standards.

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting polices that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accrual basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts in the financial statements have been rounded to the nearest dollar.

The financial statements were authorised for issue on 31 October, 2017 by the directors of the company.

Accounting Policies

(a) Revenue

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Interest revenue is recognised using the effective interest rate method, which for floating rate financial assets is the rate inherent in the instrument.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

When grant revenue is received whereby the entity incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the statement of financial position as a liability until the service has been delivered to the contributor, otherwise the grant is recognised as income on receipt.

If conditions are attached to the grant which must be satisfied before it is eligible to receive the contribution, the recognition of the grant as revenue will be deferred until those conditions are satisfied.

Donations are recognised as revenue when received.

For The Year Ended 30 September 2017

Note 1. Statement of Significant Accounting Policies (cont'd)

(a) Revenue (cont'd)

All revenue is stated net of the amount of goods and services tax (GST).

(b) Inventories

Inventories are measured at the lower of cost and current replacement cost. Inventories held for distribution are measured at cost adjusted, when applicable, for any loss of service potential.

(c) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated, less, where applicable, accumulated depreciation and impairment losses.

Freehold Property

Freehold land is measured on the cost basis. Buildings are measured on the cost basis less depreciation and impairment losses.

Plant and Equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than its estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when the impairment indicators are present (refer to note 1(f) for details of impairment).

Plant and equipment that have been contributed at no cost are recognised at the fair value of the asset at the date it is acquired.

Depreciation

The depreciable amount of all fixed assets, including buildings and capitalised lease assets but excluding freehold land, is depreciated on a straight line basis over the asset's useful life to the entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Depreciation Rate
3%
6-27%
9-24%
30%
30%

For The Year Ended 30 September 2017

Note 1. Statement of Significant Accounting Policies (cont'd)

The assets' residual values and useful lives are reviewed and adjusted if appropriate, at end of each reporting period.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplusw relating to that asset are transferred to retained earnings.

(d) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset (but not the legal ownership) that are transferred to the entity, are classified as finance leases

Finance leases are capitalised, recognising an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the entity will obtain ownership of the asset. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses on a straight line basis over the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight line basis over the life of the lease term.

(e) Financial Instruments

Initial Recognition and Measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. For financial assets, this is equivalent to the date that the entity commits itself to either purchase or sell that asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transactions costs where the instrument is classified "at fair value through profit or loss" in which case transaction costs are expensed to profit and loss immediately.

Classification and Subsequent Measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest rate method, or cost. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

For The Year Ended 30 September 2017

Note 1. Statement of Significant Accounting Policies (cont'd)

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in profit or loss.

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to simular instruments and option pricing models.

(i) Financial assets at fair value through Profit or loss

Financial assets are classified at "fair value through profit or loss" when they are held for trading for the purpose of short term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying amount being included in profit or loss.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the company's intention to hold these investments to maturity. They are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

For The Year Ended 30 September 2017

Note 1. Statement of Significant Accounting Policies (cont'd)

(iv) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with any remeasurements other than impairment losses and foreign exchange gains and losses recognised in other comprehensive income. When the financial asset is derecognised, the cumulative gain or loss pertaining to that asset previously recognised in other comprehensive income is reclassified into profit or loss.

Available-for-sale financial assets are classified as non-current assets when they are expected to be sold after 12 months from the end of the reporting period. All other available for sale financial assets are classified as current assets.

(v) Financial liabilities

Non-derivative financial liabilities other than financial guarantees are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

Impairment

At the end of each reporting period, the company assesses whether there is objective evidence that a financial asset has been impaired. A financial asset or a group of financial assets will be deemed to be impaired if, and only if, there is objective evidence of impairment as a result of the occurrence of one or more events (a "loss event"), which as an impact on the estimated future cash flows of the financial asset(s).

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are discharged, cancelled or expired. The difference between the carrying amount of the financial liability, which is extinguished or transferred to another party, and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

(f) Impairment of assets

At the end of each reporting period, the entity assesses whether there is any indication that an asset may be impaired. If such indication exists, an impairment test is carried out on the asset by comparing the recoverable amount if an asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount.

For The Year Ended 30 September 2017

Note 1. Statement of Significant Accounting Policies (cont'd)

Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit and loss, unless the asset is carried at a revalued amount in accordance with another Standard (e.g. in accordance with the revaluation model in AASB 116). Any impairment or loss of a revalued asset is treated as a revaluation decrease in accordance with that other standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

(g) Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

(h) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at-call with banks, other short- term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

(i) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

(j) Income Tax

The Company is exempt from income tax under section 23 (g) of the Income Tax Assessment act.

For The Year Ended 30 September 2017

Note 1. Statement of Significant Accounting Policies (cont'd)

(k) Comparative Figures

When required by accounting standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

(I) Trade and other Payables

Trade and other payables represent the liabilities for goods and services received by the company during the reporting period that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(m) Critical Accounting Estimates and Judgements

The Directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the entity.

(n) Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

(o) New accounting standards and interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for 30 September 2016 reporting periods. The Company's assessment of the impact of these new standards and interpretations is that their adoption is not expected to have a material impact on future financial statements.

For The Year Ended 30 September 2017

2. Revenue	2017	2016
Sale of Goods	\$	\$
Bar sales	2,757,855	2,770,604
Catering sales	2,086,619	2,001,985
Total sale of goods	4,844,474	4,772,589
Rendering of services		
Poker machine clearances	7,966,728	7,926,097
TAB commission	92,840	90,423
Keno commission	171,270	161,909
Football club income	315,253	285,732
Bowling club income	24,144	29,321
Other promotions income	393,348	354,098
Total rendering of services	8,963,583	8,847,580
Other Income		
Commission received	140,977	122,201
Interest received	6,527	28,980
Members subscriptions	41,901	39,524
Other income	157,730	89,152
Profit on sale of non-current assets	170,993	90,290
Total other income	528,128	370,147
Total revenue and other income	14,336,185	13,990,316
Note 3. Profit for the Year		
Depreciation Leasehold buildings	319,113	323,574
Leasehold buildings-bowling club	66,763	70,542
Furniture, Fittings and plant	289,377	346,358
Office Equipment Furniture	8,411	13,271
Poker machines	945,924	976,659
Toker machines		
Note 4. Cash and Cash Equivalents		
Cash on hand	195,000	195,000
Cash at bank	4,381,975	2,994,019
	4,576,975	3,189,019

For The Year Ended 30 September 2017

Note 5. Trade and other receivables	2017	2016
Other debtors	42,772	\$ 58,696
	42,772	58,696
Note 6. Inventories		
Bar Stock Catering Stock Merchandise and prizes	76,898 16,778 26,258	64,498 14,873 22,558
	119,934	101,929
Note 7. Other Assets		
Prepayments Deposits	182,706 9,354	175,155 7,513
	192,060	182,668
Note 8. Property, Plant and Equipment		
Leasehold buildings - at cost Less: Accumulated depreciation	11,054,150 (4,281,511)	11,010,274 (3,962,398)
	6,772,639	7,047,876
Leasehold Buildings - Bowling Club - at independent valuation (a) Less: Accumulated amortisation	857,171 (458,729)	813,671 (391,966)
	398,442	421,705
Furniture, fittings & plant - at cost Less: Accumulated depreciation	4,177,401 (3,358,131)	4,067,130 (3,072,463)
	819,270	994,667
Office equipment & furniture - at cost Less: Accumulated depreciation	267,215 (248,779)	252,855 (240,368)
	18,436	12,487

For The Year Ended 30 September 2017

Note 8. Property, Plant and Equipment (cont'd)	N-4- 2047	2046
	Note 2017 \$	2016 \$
Poker machines - at cost Less: Accumulated depreciation	6,208,949 (4,702,683)	6,000,603 (4,560,437)
	1,506,266	1,440,166
Plant, equipment & vehicles under lease Less: Accumulated amortisation	123,495 (123,495)	123,495 (123,495)
Total Property, Plant and Equipment	9,515,053	9,916,901

⁽a) The valuation of The Golden Hind Women's Bowling Club leasehold buildings was based on the assessment of the current market value. The independent valuation on 7 September 2000 was carried out by Robertson & Robertson.

Movements in Carrying Amounts

Movement in the carrying amount for each class of property, plant and equipment between the beginning and the end of the current financial year.

	Leasehold	Leasehold	Furniture,	Office	Poker	Total
	Buildings	Buildings -	Fittings &	Equipment &	Machines	
		Bowling	Plant	Furniture		
		Club				
Balance at						
beginning of year	7,047,876	421,705	994,667	12,487	1,440,166	9,916,901
Additions	43,876	43,500	114,394	14,360	1,093,108	1,309,238
Disposals		-	(414)		(81,084)	(81,498)
Depreciation						
expense	(319,113)	(66,763)	(289,377)	(8,411)	(945,924)	(1,629,588)
Carrying amount						
at the end of the						
year	6,772,639	398,442	819,270	18,436	1,506,266	9,515,053

Note 9. Intangible assets		
Poker machine entitlements	172,190	172,190

For The Year Ended 30 September 2017

	Note	2017 \$	2016 \$
Note 10. Trade and other payables		•	•
Current Trade Creditors Accruals		409,219 432,152	281,032 525,329
		841,371	806,361
Note 11. Borrowings			
Current: Secured:	(2)		
Bill Facility	(i)		
Non-Current: Secured:			
Bill Facility	(i)	1,000	1,000
Secured Liabilities:		1,000	1,000
Jetureu Liabilities.			

⁽i) Secured by Registered First Mortgage over the Company's leased land and buildings, an equitable mortgage over the assets and undertakings of the Company and a letter of set-off over Term deposits.

Note 12. Provisions

Current: Annual leave Long Service Leave	126,339 175,700	139,141 202,179
	302,039	341,320
Non-Current: Long Service Leave Annual Leave	63,656 90,938	89,452 69,647
	154,594	159,099

⁽ii) Effectively secured over the assets involved.

For The Year Ended 30 September 2017

	Note	2017 \$	2016 \$
Note 13. Other Liabilities		•	•
Current: Members' subscriptions in advance		12,111	11,724
Non-Current Members' subscriptions in advance		39,831	34,465
Total		51,942	46,189

Note 14. Financial Risk Management

The carrying amounts for each category of financial instruments, measured in accordance with the accounting policies to these financial statements, are as follows:

Financial assets

Cash and other equivalents Trade and other receivables	4,576,975 42,772	3,189,019 58,696
Financial liabilities	4,619,747	3,247,715
Financial liabilities at amortised cost: -Trade and other payables - Borrowings	841,371 1,000 842,371	806,361 1,000 807,361
Note15. Key Management Personnel Disclosures		
Key management personnel compensation	508,807	544,690

Note 16. Related Party Transactions

The directors also purchased goods from the company on the same terms and conditions available to the company's employees, members and guests.

For The Year Ended 30 September 2017

Note	2017 \$	2016 \$
Note 17. Operating Lease Commitments	•	•
Non-cancellable operating leases contracted for but not capitalised in the financial statements payable		
- not later than 1 year - later than 1 year but not later than 5 years - later than 5 years but not later than 10 years	167,482 669,928 798,680	177,115 708,460 838,235
	1,636,090	1,723,810
Note 18. Cash Flow Information		
(a) Cash and Cash Equivalents Cash at the end of the financial year as shown in the statement of cash flows is reconciled to the items in the statement of financial position as follows:		
Cash on hand Cash at bank	195,000 4,381,975	195,000 2,994,019
	4,576,975	3,189,019
(b) Reconciliation of Cash Flow from Operations with Operating Profit after Income Tax		
Operating profit after Income Tax	1,000,604	744,640
Non-cash flows in operating profit Amortisation Depreciation Profit on sale of non-current assets	66,763 1,562,824 (162,123)	70,542 1,659,862 (90,290)
Changes in assets and liabilities (Increase)/Decrease in trade and other receivables (Increase)/Decrease in inventories (Increase)/Decrease in other assets Increase/(Decrease) in trade and other payables Increase/(Decrease) in other liabilities Increase/(Decrease) in provisions	15,924 (18,005) (9,392) 35,010 5,753 (43,786	23,806 (3,646) 12,792 337,460 4,986 67,180
Cash Flows from Operations	2,453,572	2,827,332

The Entrance Leagues Club Limited ABN 86 002 501 313

DIRECTORS' DECLARATION

For The Year Ended 30 September 2017

n accordance with a resolution of the directors of The Entrance Leagues Club (Reduced Disclosure Requirements) Limited, the directors of the company declare that:

- 1. The financial statements and notes, as set out on pages 10 to 35, are in accordance with the Corporations Act 2001:
 - (a) comply with Australian Accounting Standards- Reduced Disclosure Requirements; and
 - (b) give a true and fair view of the financial position as at 30 September 2017 and of its performance for the year ended on that date.
- 2. In the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

0.57

D L Hart Director

V P MitchellDirector

BATEAU BAY NSW

Dated: 31st October 2017

Independent Audit Report To The Members Of The Entrance Leagues Club Limited

Report on the Financial Report

Opinion

We have audited the financial report of The Entrance Leagues Club Limited (the company), which comprises the statement of financial position as at 30 September, 2017, the statement of profit or loss and other comprehensive income, statement of changes member's funds and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of The Entrance Leagues Club Limited is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the company's financial position as at 30 September, 2017 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

Basis of Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of The Entrance Leagues Club Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Those charged with governance are responsible for the other information. The other information comprises the information included in the Company's annual report for the year ended 30 September, 2017, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

Independent Audit Report To The Members Of The Entrance Leagues Club Limited

Other Information (continued...)

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this report.

Responsibilities of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian accounting Standards – Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine as necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Independent Audit Report To The Members Of The Entrance Leagues Club Limited

Auditor's Responsibilities for the Audit of the Financial Report (continued...)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including significant deficiencies in internal control that we identify during our audit.

FORTUNITY ASSURANCE

0

T R Davidson

Partner

155 The Entrance Road ERINA NSW 2250

Dated: 31st October 2017

THANK YOU to all our current staff members for the professional manner in which you represent our Club.

Administration

Operations Manager Edward Schubach Finance Manager Leonie Perkins **Accounts Assistant** Cathy Hunter Payroll /Administration Sandi Tucker Head Chef Jason Pountney

Functions Co-ordinator Olivia Bennett

Luke Hav. Jason Cousins. **Duty Managers**

Emma Parsons & Adam Nichols

Melinda White. Paris Brooks & Sue Scott **Brasserie Supervisors**

Ron Ferguson & Kayla Cutajar Cash Controllers

Cellar/Bar Operations Grant Nelson Barry Pike Repairs & Maintenance

Poker Machines • Bar • Keno • TAR • Promotions • Cash Box Courtesy Bus • Cleaning • Brasserie • Cash Control • Reception

Dawn STEPHENS Donna AI FXANDER Laurie DENNIS Abbey LEO Tian STEPHENS Glen, ALLEN lake DRFW Donna MARAFIOTI Cameron McCALMAN Belinda STEVENSON Albert Al OISIO Marnie FINCH Dinh STUART Jordan BAKFR Mark FRANUSIC Will McCOTTFR Craig THOMPSON Jamie BANKS Shaun GANIY Rebecca McMAHON Nicole TURNER Tallulah RI AIR Alexis HAMFR Shane McNAMARA Joel VEGTER Casey BLAKE-BLUNDELL Amy HARTUP Shaun MORTON Gayle WALLACE Lora BOLLOM Aaron HFSFORD Rhonda PAI MFR Hayley WALSH Bailey BOSS Nathan HORMANN Ricky PINKERTON Brooke HULLEY-PEACHEY Kerryn PRAKASH Ren RROWN Tracy WICHT **Brendan WINTER** Olivia CLARKE Michael KING Chris SAF7 Jake WRIGHT Dvlan COCHRANE Paul KI AACK Matthew SHARPE Indiana CROTTY Mitchell WYNBFRGFN Michael LAWRENCE Carol SPITTLES

RESPONSIBLE service of alcohol

The Entrance Leagues Club Policy

It is necessary for this Club to practice responsible service of alcohol for community, legal and health reasons. Irresponsible use of alcohol leads to serious social problems including drunkenness, under age drinking, violence and drink driving.

It is the policy of The Entrance Leagues Club:

- to respect a person's right to consume alcohol responsibly.
- to allow patrons present in the Club to enjoy themselves in a responsible manner.
- to prevent intoxication, violent or quarrelsome behaviour in or around the Club premises.
- to prevent excessive drinking of alcohol by individuals which place themselves, other patrons and the community at risk.
- to refuse service of alcohol to under age persons.

It is illegal for:

- a person on the Club's premises to sell or supply liquor to a person under the age of 18 years on the Club's premises.
- this Club's Licensee to permit intoxication or any indecent, violent or quarrelsome conduct on the Club's premises.
- a person on the Club's premises to sell or supply any liquor to any person on the Club's premises who is at the time intoxicated.
- a person who has been refused entry into the Club, or has been requested to leave the Club, because they are intoxicated, to refuse to quit the Club premises when requested to do so.

Intoxication

May be described as a state in which, through the consumption of alcohol, a person has severely lost the normal control of his or her bodily and mental faculties.

Preventing Intoxication

The Entrance Leagues Club will take all reasonable steps to prevent intoxication on the Club's premises including:

- promoting low alcohol and non-alcoholic drinks
- encouraging patrons to have non-alcoholic drinks between rounds of alcoholic drinks
- promoting food sales
- refusal of service to persons apparently intoxicated

Preventing under age drinking

The Club staff will request proof of age from any person entering the Club, or present in the Club, who appears under age or if there is a doubt about the person being of legal age. The only proof of age acceptable are photo drivers license, proof of age card or passport.

Understanding the Responsible Service of Alcohol Policy

This policy will be displayed throughout the Club and appear in the Club's Journal to ensure patrons are made aware of it. Any person wanting further information or explanation about it, including its implications for patrons, should contact the Duty Manager. All staff are given the opportunity to be trained so that they are made aware of their legal rights and obligations pertaining to responsible service of alcohol, of the provisions of the Club's Responsible Service of Alcohol Policy and the signs of intoxication.

Responsible Conduct of Gaming

The Entrance Leagues Club is totally committed to the practice of Responsible Conduct of Gaming for community, legal and health reasons and to minmise harm and meet community expectations. The Entrance Leagues Club achieves its harm minimisation objective through its gambling operations by having in place a set of rules and procedures to ensure a pleasant and safe gambling environment. A copy of these rules is readily available at the Clubs Reception and is displayed throughout the Club

Is gambling a problem for you? Club Safe is a confidential, anonymous & free counselling service.

Call 1800 99 77 66

SPORTS report The Entrance Tigers Social Golf Club 2017

Well what an up and down year it was for Tigers Golf.

In 2017 we had 21 games on the calendar, but unfortunately because it's an outdoor sport rain affected us a few times.

We had 3 weekends away, Tanilba Bay, Gloucester and Hawks Nest with a lot of our members taking part to make them unforgettable weekends.

We had 3 Championship rounds throughout the year and the winners were:

A Grade - Rob White

B Grade – Richard Monaghan

C Grade – Champion – Dave Beattie

Net winner – Dave Blenheim

We also have knockout rounds throughout the year and the winner of this was – Dave Blenheim

Our Club Player of the year was Nigel Rigby. I would like to take this opportunity to thank the 2017 outgoing committee and welcome the 2018 incoming committee which consists of:

President – Nigel Rigby
Vice President – Glenn Collins
Club Captain – Greg Scott
Treasurer – Peter Carless
Secretary – Jill Heatherington
Social Committee – Peter Hetherington

Bruce Phillips Fred Higson For 2018 we have 17 games booked in with 4 weekends away. We are looking forward to a stellar year with all our members and remember, anyone can play, they just need to be a member of The Entrance Leagues Club and know how to have a good time.

Nigel Rigby

SPORTS report Men's Social Bowls Club 2017

2017 has been a good year for the Men's Bowls, with thanks to the attendance of our loyal Bowlers.

The Bowls Committee Election was held in November and I congratulate those re-elected

Don Kable – Vice President

Rob (Kiwi) Nikol – Jr. Vice President

Don McIntosh - Secretary

Barry Looke - Treasurer

Peter Cox - Committee Member

And we welcome Andrew Cruickshank to our Team as a Committee Member.

Our new Membership is slowly growing and we are looking forward to welcoming more new Members in 2018.

A special thanks must go to Mark Chaffey and his Board of Directors for their continuous support to our Bowling Club.

We also thank Tony Scott from Trophy World, Ray Sonter from R&T Sonter Concrete Services, Andrew Cruickshank from Cruickshank's Winery and Vick Newton from Ozway Realty. Their Sponsorship is much appreciated.

Other Members who have assisted us during the Year are, Bruce Fergusson, Bob Chaplain, Danny Hardiman, Terry Walsh, Bob Black and Peter Dowman. Thank you, your assistance was greatly appreciated.

Congratulations to the winners of our Memorial Day and Presidents Day.

Our Christmas in July was such a success, we decided to extend the same to our Annual Christmas Party. Congratulations to the prize winners on both of those days.

I wish each of you a happy and healthy New Year.

Joe Robinson President of The Entrance Leagues Mens Social Bowling Club

SPORTS report Senior Darts Club Report 2017

Well another year over & once again a successful & enjoyable year here at senior darts.

We have had some great results this year starting with our summer comp A grade winners Carle Ward, Ned Madsen & Hayden Rutter with A grade Runners up Luke Wilson, Paul Rutter & Tony Smith.

Summer comp B Grade winners Daniel O'Leary, Gai Bonser & Meagan Payne with B grade runners up Norm Walker, Kevin Best & Peter Dagg.

Our winter comp A grade winners Norm Walker, Antony Locke & Faye Heaton with A grade runners up Luke Wilson, Gai Bonser & Kyle Saxby. With B grade winners Jim Madsen Tony Smith & Peter Dagg.

With B grade runners up Sam Perricorni, Steph Hammond & Terry Small. Congratulations to all players. Our encouragement award went to Peter Dagg.

Our most improved award went to Kevin Best. Daniel O'Leary was the club person of the year for all his hard work & achievements sponsored by Del stairs.

We are also proud to announce that one of our players Meagan Payne represented N.S.W in the Australian championships. We have many players who represent our club at state level & have a number of our players who go away & play in the state masters.

Every year we have a charity day to remember our players who have sadly passed away it is a very successful day & all proceeds go to the children's hospital.

We have had a fun year with lots of laughs & we are looking forward to another great year.

Would like to thank the committee for their hard work this year without them we could not run such a successful dart club. We would like to mention we play competition on a Wednesday night & social darts on a Monday night & all are welcome.

Regards

Paul Rutter Chairperson

SPORTS report Golden Hind Women's Bowling Club 2017

Celebrations galore!! Our great Grade 4 girls brought home another flag for Golden Hind! Many congratulations & thank you to Monica Stewart, Barbara Evans, Judy Philpot, Elaine Dawes, Evon Nurthen, Sandra Baldwin, Jennifer Paton & Val Cochrane There were many supporters to cheer the girls on. Thank you to all those who came along to encourage the team.

We have had success on the greens with our inter- club competitions as well. We managed to overcome teams from Ourimbah (Edith Jones Trophy), Norah Head (Friendship Trophy), Mingara (Hope Elder Trophy) & Berkeley Village (Friendship Trophy). These are always hotly contested by everyone! Unfortunately we were unable to overcome the might of the ladies from Wyong RSL!

As usual our club championships were again hotly contested with the following winners

Minor Singles Elaine Hughes

Major Singles Shirley Dunn

Pairs

Monica Stewart & Gwenda Dwver

Triples Yvonne Fryer,

> Colleen Wilson & Claudia Wright

Fours Dorothy Raby,

Betty Mudiman. Coral Kane & Dot Tydemam

Congratulations to all who participated!

This year we have three teams competing in District Fours at various locations around the Coast. It is great to see so many enthusiastic members! Good Luck to all!

Our Twilight programme continues to attract many visitors from other clubs as well as our

own. Our only problem is when the weather gods are unkind to us!

As usual our focus in November is all on Central Coast Kids in need. This year we managed to surpass every other one so far! We were delighted to present a cheque for \$1750.00 to Rhonda & all her helpers who give so much of their time for the children. Many thanks to all who donated to this very worthy cause.

We have again lost some members who have relocated to other areas but we have also gained new members who are very enthusiastic about our game. We look forward to growing our club in the next few years.

Another successful night was enjoyed by all at our annual Christmas party. With catering provided by the Leagues Club and lots of hard work by our Social girls it was a terrific night with lots of people gracing the dance floor. Think we may have unearthed a successor to Fred Astaire!!A very big thank you to Colleen. Ros & Betty for all the work put in by these ladies & all the helpers. To all Committee members sincere appreciation for your hard work & diligence during this year. Hope you all will be back again this year! Another lady who goes about her work guietly is Elaine Hughes who puts in many hours looking after the craft table, thank you! Special thanks to Management & Staff of the Leagues Club for your assistance & support. Special thanks to President Dave Hart again for our entertainment! CEO Mark Chaffey & all Office staff for your guidance & support.

Regards,

ANN BRAY - PRESIDENT.

TIGERS | Leagues | CCDRL Tiger's Football Reports 2017

The Entrance Tiger's committee, would like to thank The Entrance Leagues Club Board and Management staff for their fantastic support throughout season 2017 and we appreciate the work and support our CEO Mark Chaffey does for our club, we would also like to acknowledge the work and help Operations Manager Ed Schubach and Events and Marketing Coordinator Olivia Bennett gives our club.

Of course, great clubs do not prosper without great Sponsors and the Committee would like to give our heartfelt thanks to our loyal Sponsors mentioned below.

The Entrance Leagues Club, Tooheys, Central Coast Cleaning Contractors, Rapid Clean, Pallisters, Coca Cola Amatil, Treasury Wine Estates, OAS Computers, Sharp Document Solutions, Coastwide Towing, Eris McCarthy Electrical, Victor Sports, Four Square Vending, Waters Crane Services, J.A. Courtney Electrical, Coastwide Cars, Don's Outdoor Cleaning, Vital Hospitality Group (E Group), Amplified Integration & Security, Suez Recycling & Recovery, Pallister Promotions, Tuggerah Lakes Glass, italktravel, Royal Touch Paper Products, Zibara Clothing, Smith n Neal Painting and Decorating, Casanova Ovsters, Fortunity Assurance, Barker Plumbing Services and eBet Group.

We had a great year on the playing field with our club winning our main goal, the Club Championship and all sides making the semi-finals other highlights were Reserve Grade and Ladies League Tag being Minor Premiers and Reserve Grade going onto win the 2017 Premiership.

Our thanks and admiration go to all the Coaches and their support staff for an outstanding season of hard work.

Special mention must go to our ageless gatekeeper Ray Lewis and our Head First Aid man John Beattie for all their efforts over a long period.

Congratulations go to the women and men from the Tigers who were selected in the 2017

Central Coast Division Representative sides, they were Stephanie Sharp, Bree Dawson, Sian George, Kristen Kessler, Solest Montgomery, Joecyln Kelleher, Mitch Dafter, Pat Kelly, Noah Easton, Tom Maloney, Ryan Doherty and Jordan Huckstepp.

The Central Coast Cleaning Contractors Tigers First Grade

Coach Shane Wooden, Assistant Coach Greg Walsh, Manager Steve Hamer, Trainers James Huff and Andy Parker, Strapper John Beattie.

With some injuries to key personnel and a change in processes and systems the season started slowly. We lost our first three games but as a group knew that our best footy was ahead and that the hard work in the preseason would eventually start to pay dividends. We found our groove and went on a 10-game winning streak through the middle part of the season. The semifinals rolled around and after some mixed results we fell 1 point short of a grand final birth. The fellas played some really tough footy throughout the season and it was great to see the typical tiger resolve and backbone on display. Lots of positives to take out of the season and we look forward to next season. Onward and upward.

Best Forward Winner Noah Easton
Best Back Winner Grant Nelson
Best and Fairest Winner Matthew Killick
Players Player Award Alan Mulia Malau

The GTL Rapid Clean Tigers

Reserve Grade

Coach Kyle Whiteford, Manager Jon Langshaw, Assistant Manager Adam Prince, Trainers Scott Mitchell and Brian Waters and ball boy Lincoln Whiteford.

The 2017 season was a successful one for the young Reserve Grade side. The team ended the regular season as Minor Premiers with 15 wins, 1 draw and 2 losses.

After qualifying for the finals in top spot, the reggies boys enjoyed a week off and followed it up with a comprehensive win over Terrigal in

TIGERS | eagues | CCDRL Tiger's Football Reports 2017 (continued)

the Major Semi Final, 36-14. This victory saw the team move straight into the Grand Final a fortnight later.

The Grand Final saw the boys come up against a Terrigal side bolstered by a few high-quality inclusions. The first half of the match was a real arm wrestle with both sides trading blows and a 6-6 score line at halftime. Poor ball control and a reshuffle due to injury saw Terrigal dominate much of the second half and with about 6 minutes to go the Tigers were trailing 22-12. To the team's credit they never gave up. Some massive carries from Mitch Dafter, Ethan Tetevano and Curtis Atkins saw us march up field. Skilful half. Havdn Green laid on one try and scored another himself to tie the game 22 a piece and send it into golden point extra time. Some words of encouragement from Coach Whiteford had the team primed and confident for extra time. Once again, some massive carries from Tom Moloney, Bill Shaw, Carl Pearson and the rest of the pack saw the Tigers travel 100m and force the line drop out from Terrigal. A tackle or two later a calm Josh Kessler slotted a field goal to win the game and the PREMIERSHIP. Tigers 23 Terrigal 22.

Best Forward Winner EthanTetevano Best Back Winner Josh Kessler Best and Fairest Winner Haydn Green Players Player Award Haydn Green

The Treasury Wines Estates

Tigers Open Age

Co-Coaches Roger Ferrucci and Curtis Atkins, Manager Nathan Hormann, Trainers Paul Westwood and Brent Atkins.

Rookie coaches Roger Ferucci and Curtis Atkins performed very well and tried hard with a young side to instill some pride and Tiger spirit into the team, there was definite improvement in the side through the year with the team qualifying for the semi-finals with 12 wins and 6 losses.

Best Forward Winner Brendan Koeford Best Back Winner James Nixon Best and Fairest Winner Brodie Green Players Player Award Brodie Green

The Pallister Promotions

Tigers Under 19's

Coach James Huff, Assistant Coach Justin Biddle, Manager Brent Atkins, Trainers Ryan Hughes and Tony McCudden and Strappers Lyle Toms and John Beattie.

The 2017 Season for the U19's can very much be classified as a successful year. Whilst we finished 5th on the competition ladder there was only two games separating us from finishing in first place. The team finished with the second most points scored with 437 points and were the best defensive side in the competition conceding 200 for a +237 differential. Unfortunately, a number of close losses hindered the side from finishing on top and we certainly didn't play our best footy in the semi-finals series which stopped us from progressing deeper into the finals. However, in saying that 2017 saw the development of many talented individuals in the U19's get opportunities in higher grades with 2 players making their 1st grade debut, 7 players play 2nd grade and 10 players get games with Open Age. This shows that the talent level of this group of players and it should hold The Entrance Tigers in good stead for future years.

Best Forward Winner Chase Partridge Best Back Winner Thomas Steadman Best and Fairest Winner Matt French Players Player Award Chase Partridge

The Entrance Leagues Club Tigers Ladies League Tag

Coach Jarrad Sharp, Assistant Coach David Smeeth, Manager Roger Ferrucci, Trainers Luke Riddle, Danny Cusack and Mark Hampton.

The Ladies League Tag team once again showed why they have been the most consistent team in the competition over the past 3 years, taking out the Minor Premiership. In a dominant performance across the 18 rounds of competition the ladies only dropped one game to finish 3 points clear on top of the table. This consistent performance saw six of the squad named in the Central Coast

TIGERS | CCDRL Tiger's Football Reports 2017 (continued)

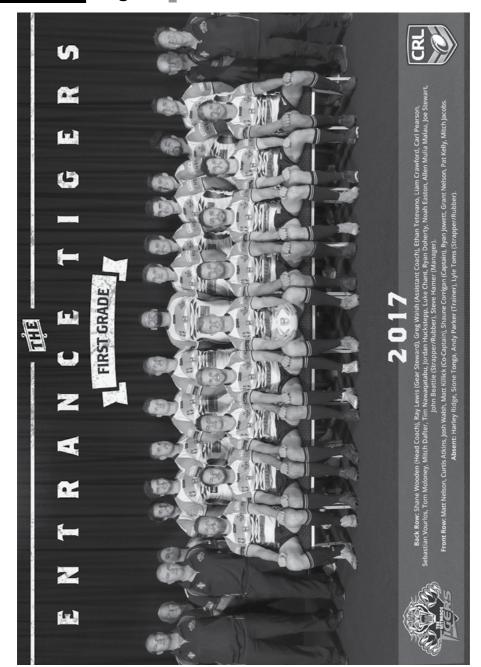
representative team that went on to win the Country Championships. After a solid major semi-final win seeing the ladies head straight into the Grand Final, it looked like this year was our time to take home that elusive premiership. Unfortunately, the fairy tale did not play out as planned and we went down to a determined Terrigal outfit. That loss should not take away from the amazing talents of this group of ladies, making every Grand Final since the inception of Ladies League Tag on the Coast and winning the Minor Premiership for two years running, demonstrates the skill that exists amongst the squad. Special thanks to Jarrad Sharp who has led the ladies as Coach for the past 3 years. His efforts & knowledge of the game have directly contributed to the success of this team and whilst he has decided to take a break from coaching in 2018, we hope to still see him around the club and we thank him for everything he has done these past 3 years.

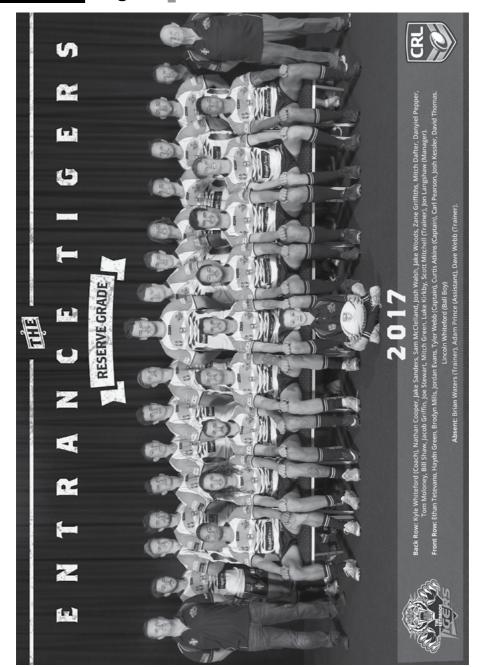
Best Forward Winner Bree Dawson Best Back Winner Kristen Kessler Best and Fairest Winner Stephanie Sharp Players Player Award Sian George

Perpetual Award Wi Presentation	nners on Tigers า Night
Top Try Scorer (in all grades)	Stephanie Sharp
Top Points Scorer (all grades)	Luke Kirkby
Most Improved Player (all grades)	Ethan Tetevano
Rookie of the Year (First year in first grade)	Matt French
Ken Eckford Award (Most Games in all Grades in 1 season)	Jake Sanders
Graham "Chook" Fowler Award (Selected Clubman from Current Players)	Curtis Atkins
Arthur Lake Life Membership (Clubman of the year)	Greg Walsh
Bill Atkins Award (Recognition of U19 players as selected by committee) played in Opens & Reserve grade	Jake Sanders
Wayne Sheen Memorial Award (Most outstanding Player)	Alan Mulia Malau
Ray Parson's Life Membership Award (From coaching staff and assistants)	Scott Mitchell
Chika Ryan Life Membership Award (From committee member or volunteer)	Kerry Bowley & Janelle Thorpe
Bruce Stewart Life Membership (Committee Member)	John Sims

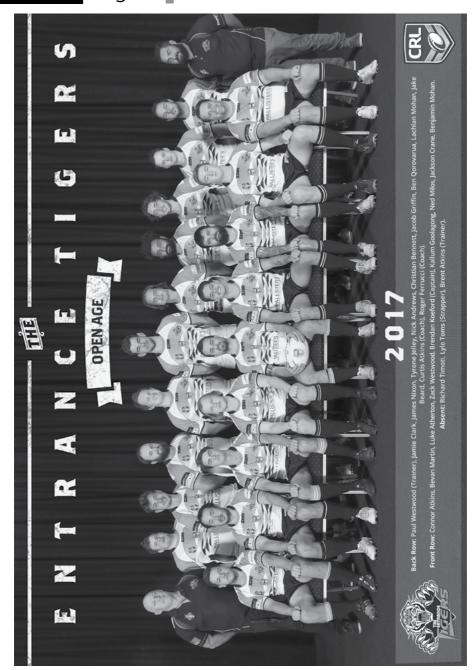
YOURS IN SPORT MICK BATES PRESIDENT

TIGERS leagues 2017 First Grade Team

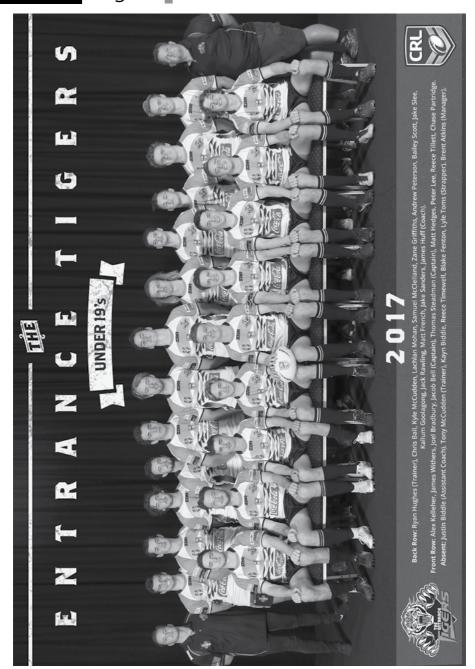


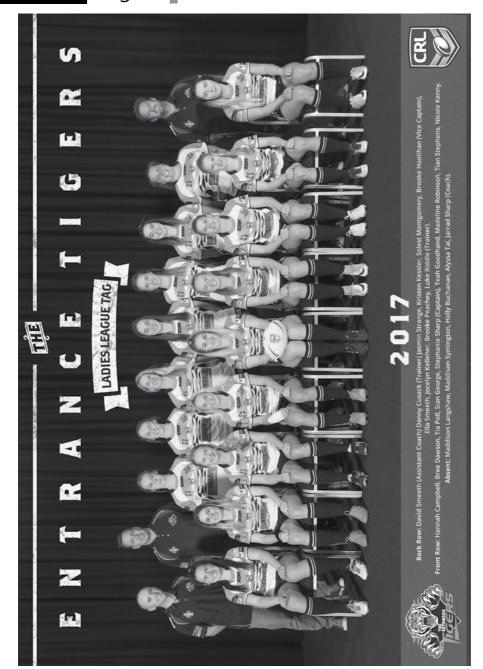


TIGERS leagues 2017 Open Age Team



TIGERS leagues 2017 Under 19's Team





2017 Sporting Sponsorships and Donations

2017 CLUBGRANTS (CDSE) RECIPIENTS

Rotary Club Gosford North

Bateau Bay PCYC

Nareen Gardens Aged Care

Black Dog Institute - Ride

Tuggerah Lakes Secondary College

Life Education - Clubs NSW

Brooke Avenue Public School

Central Coast Kids in Need

Central Coast Special Olympics

Autism Spectrum Australia

Camp Quality Central Coast

House of Praise Turning Point

Hospital Art Australia Inc.

Southern Region Helicopter Rescue Service

Cancer Council

Toowoon Bay Surf Life Saving Club

Koori Kids – Learning Program

McGrath Foundation

Wyong APEX40

Bateau Bay View Club

Central Coast Disability Ten Pin Bowling

Bateau Bay Probus Club

Chittaway Lions Club

Home Instead Seniors Care

Mission Australia

Multiple Sclerosis Australia (MS)

Hire Up Workshop

Tuggerah Lakes U3A

Samaritans Foundation

Tuggerah Lakes View Club

View Clubs Australia

2017 SPORTING SPONSORSHIPS and OTHER DONATIONS

The Entrance Leagues Club Tigers Netball Club

The Entrance Leagues Club Social Darts Club

The Entrance Leagues Club Social Golf Club

The Entrance Leagues Club Social Bowls Club

The Entrance Leagues Club Junior Football Club

The Entrance District Cricket Club

Central Coast Men of League Foundation

Central Coast Council BATO Yard Project

Golden Hind Women's Bowling Club

Shooting Stars Basket Ball Team

Clubs NSW Charity Golf Day

Killarney Kripples Soccer Club

Comets Softball

Tuggerah Lakes Secondary College

FAA Foundation Max Potential

The Entrance Rugby Union Club (RAMS)

Arrow Foundation

Scouts Australia

Bateau Bay Primary School

Bateau Bay Ten Pin Bowling

Brooke Avenue Public School

Central Coast Community Bridge Club

Auburn Domestic Science Club

Wyong Squash Club

Central Coast OZ Tag

Central Coast Vintage Motorcycle Club

Charmhaven Tennis Centre

TFLC Disabled Darts

The Entrance High School Darts

The Entrance Junior Cricket Club

St John Fisher High School

Tumbi Umbi High School

NSW Department of Education Professional

Learning

Tuggerah Lakes Public School

THE ENTRANCE LEAGUES CLUB LTD

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THE ENTRANCE RLFC SPONSORS 2017:

The Entrance Rugby League Football Club offers sincere thanks to it's many sponsors for their great support throughout 2017, with special thanks to The Entrance Leagues Club, whose ongoing support and behind the scenes commitment is vital to our existence.

Central Coast Cleaning Contractors
GTL Rapid Clean
Treasury Wine Estates
Pallister Promotions

Tooheys

Coca Cola Amatil

OAS Computers

Sharp Document Solutions

Coastwide Towing

Eris McCarthy Electrical

Victor Sports

Four Square Vending

Waters Crane Services

J A Courtney Electrical

Coastwide Cars

Vital Hospitality Group (Egroup)

Amplified Integration & Security

Suez Recycling & Recovery

Tuggerah Lakes Glass

Italktravel Tuggerah

Royal Touch Paper Products

Zibara Clothing (ZBR)

Smith n Neal Painting &

Decorating

Casanova Oysters & Seafood

Fortunity Assurance

Barker Plumbing Services

Don's Outdoor Cleaning