

MINUTES OF THE ENTRANCE LEAGUES CLUB LIMITED ANNUAL GENERAL MEETING, HELD ON MONDAY FEBRUARY 25th, 2019 AT THE ENTRANCE LEAGUES CLUB, 3 BAY VILLAGE ROAD BATEAU BAY AT 6.00PM.

1. Meeting Commenced: 6.00pm

The Chairman (Mr. David Hart) declared the 37th Annual General Meeting open at 6.00pm with the attendance as recorded on the Member Sign in Register, being 25.

The Chairman welcomed all Members especially our Patrons present, Mr. Bob Graham, Mr. Pat McCudden and Mr. Ray Parsons.

The Chairman welcomed Members who are also representatives of The Entrance Rugby League Football Club, The Golden Hind Women's Bowling Club, Men's Social Bowls Club, TELC Netball Club, TELC Darts Club, TELC Golf Club along with Sponsored Clubs, being The Entrance Junior RLFC, Killarney Kripples Soccer Club and The Entrance District Cricket Club.

Welcome also to the Clubs Auditor Mr. Tim Davidson from Fortunity Assurance.

2. Apologies: Nil

3. Deceased Members:

The Chairman asked for those present to stand and acknowledge a Minute's Silence for the Members who have passed away throughout the year, in particular' Club Life Member Mr. Don Russell.

4. Previous Minutes:

Confirm the Minutes of the previous Annual General Meeting of The Entrance Leagues Club Ltd held on Monday February 19th, 2018.

It was Moved B Graham Seconded F Hartup that the Minutes of the Previous Annual General Meeting be approved. Carried

5. Business Arising:

Business Arising from the Previous Minutes: Nil

6. President's Report: Mr. David Hart

In my eleventh year as President, I look back with extreme pleasure on my prediction that 2018 would be another exciting year for us. Once again due to a combined effort from your Board, the Management Team and all the staff together with the loyalty and support from you, the Members, your Club has achieved another hugely successful year of membership growth to 17018, a healthy net profit of \$989,716, further improvements to the Club facilities and outstanding success in our football endeavors.

Amongst our objectives is the desire to be recognized as a progressive and successful Club providing a significant contribution to the community and it has been immensely satisfying to coordinate the EDSACC Grandstand project and provide to the community a wonderful facility to be utilized throughout the year by a variety of sporting bodies. This was a unique project started by a suggestion to the Board from CEO Mark Chaffey then progressed in discussions arranged by our patron, Bob Graham, with State and Federal Government representatives resulting in a pledge from former Federal member, Karen McNamara, prior to the last Federal election. Despite Karen McNamara's defeat the pledge was honoured and Federal Government funding provided to The Entrance Leagues Club to fully coordinate the design, approval, tender process and construction of the very impressive Grandstand that now stands completed at the EDSACC South fields. I wish to express my sincere thanks to all involved in the project.

I congratulate President Mick Bates and the Football Committee, coaches, support staff, volunteers, supporters and all players for their involvement and assistance in 2018. Once again, despite the negatives, the Tigers finished the season on a massive high taking out Premierships in First Grade, Reserve Grade and Ladies League Tag. Congratulations to all involved in this outstanding result and a special thank you to all our sponsors, many of them Club suppliers and members, who collectively contributed almost \$230,000 in 2018 which helps us maintain a professional football operation. Thank you for your support.

During 2018 I had the pleasure of attending The Entrance Junior Rugby League Club Season Presentation Day which involved more than 500 youngsters including two girls league tag sides. Out of thirty-six teams, thirteen contested the finals series and three were Grand Final winners. A fantastic result and I commend outgoing President Nicole Edwards, and all involved for their contribution not just to the football experience but to the lives of these young Tigers. I look forward to further developing our relationship with the Juniors in 2019 with new President Ben Meers and his Committee.

In October, Vice President Vince Mitchell and I celebrated two milestones with the Golden Hind Women's Bowling Club at a memorable function in the Bay Room where we were completely outnumbered. Whilst the ladies celebrated 50 years since they first formed, initially playing at Ourimbah - Lisarow RSL Club while their club house and green were being constructed, we celebrated with them 20 years, almost to the day, of our successful amalgamation. The ladies enjoyed the day immensely and confirmed how proud they were to call The Entrance Leagues Club home by displaying their current stylish uniforms with The Entrance Tiger emblem on the sleeve in stark comparison to their original 70's "White Leghorns" outfits complete with hats which the ladies assure me will never be reintroduced. Congratulations again to the ladies for both milestones.

Please take the time to look through the Annual Report. It contains details of the Purpose and Mission of the Club, Short-term and Long-term Objectives of the Board and Management, reports and results from the Tigers RLFC, a list of the Tigers RLFC Sponsors 2018, reports from the Sub-Clubs and listings of the Donations recipients (\$68,236) and Sporting Sponsorships (\$81,115).

As mentioned prior to the minutes silence, we lost one of our great Members in Mr. Don Russell, who was a Life Member, Director and Vice President. Don served on the Board for 22 years, 1990 - December 1995, December 1996 - August 2007 and 2008 – 2014. Don was heavily involved in the fund raising and building years and from 1992 in the early trading years and growth of the Club. Don was a model Director with integrity and honour. He served as my Vice President from 2011 until his retirement in 2014 with absolute dedication and support. Vale Don Russell, we will miss your larger than life attitude and smiling face.

On behalf of the Board of Directors, Management and staff thank you for your continuing patronage. Please enjoy your facilities and have a healthy and successful 2019.

The President asked if there were any Questions:

There were No Questions.

It was Moved P McCudden Seconded J Atkins that the Presidents Report be approved. Carried

7. CEO's Report: Mr. Mark Chaffey

Good evening everyone, thank you for your attendance.

I will rely on my report in the Annual Report for the 2018 Financial Year, where I have provided an update on most of the the Club's Operational Areas and Activity around the Club. Overall, 2018 was a consistent year in relation to 2017s results, which is something we always try and achieve in all departments, consistency.

Regarding the 2019 Financial Year, our year has started off a bit flat in trading terms. We are not experiencing the growth we were achieving this time twelve months ago, but not too many Clubs are unfortunately.

In saying that, we are confident in what we do and are looking forward to a strong 2019 with some good trading months ahead.

Currently, after (4) months trading' our Club's overall profit is sitting at \$295,855.10. This is after accounting for \$511,660.00 in Depreciation and Amortization.

As mentioned in the Annual Report, we have continued to invest in the Clubs future with a number of Capital Works Projects; including additional Carparking, a New Café & Pizza Bar, Improved Club Furnishing, New Air Conditioning Units to name a few; with the latest being the New Gaming Room Service Centre. This New Area is in keeping with our policy of improving our Customer Service to our Valued Members & Guests where and when possible. The Old-Style Cash Box will be demolished in due course to allow for additional floor space to enhance our offer to our Members & Guests.

Our Gaming Floor continues to see the latest product installed. We see this as a priority, to keep our Club successful. Club revenues and profits will always fluctuate, however' Clubs need a strong modern gaming installation at all times if they wish to remain consistent and in business.

As mentioned in last year's report, we are in a very competitive market and we will not get carried away with short-term results, we are here for the long haul, so again, consistency is what we are after on a daily basis across all areas.

I would like to take this opportunity to congratulate David Hart and the Board of Directors on being re-elected unopposed in 2019. I look forward to working with you once again.

Also, I would like to thank the Members of The Entrance Leagues Club for your continued support and patronage, it is appreciated. Thank you

CEO asked if there were any Questions:

There were no questions, however B Graham congratulated the Board and CEO on the 2019 result, very pleasing.

It was Moved I Rice Seconded G Rimmer that the CEO's Report be approved. Carried

8. Director's Statutory Report:

President to refer to the Director's Statutory Report in Year End Financials.

It was Moved G Launt Seconded F Hartup that the Directors Statutory Report be approved. Carried

9. Auditor's Report:

Mr. Tim Davidson of Fortunity Assurance

Mr. Davidson stated the Report was an Unqualified Report and that it is a true and fair position of the Club. Mr. Davidson advised that the Clubs Management and Directors need to be congratulated for this year's results, it's a pleasure to present these accounts as there are some very poor results in Club land at present. The Club industry is a tough one now, with a modern facility and constant reinvestment in the Club required to succeed. Fortunately, this Club has good controls in place, good cash flow with almost \$2 million generated and \$1.5 million of that invested back into the business, I believe that's a sign of a good Club. Overall, congratulations to the Board, Management and Staff.

It was Moved P Dawson Seconded B Graham that the Auditors Report be approved. Carried

10. Election of Officers:

The Election of the Board for the ensuing year.

The Chairman declared all positions vacant and Mr. Davidson took over the Chair to announce all positions have been re-elected unopposed which is a good for stability and a good sign the Members are happy. Congratulations to all.

Position of President: (1) Position
Only (1) Nomination Received Mr. David Hart
Re-elected Unopposed

Position of Vice - President: (1) Position
Only (1) Nomination Received Mr. Vince Mitchell
Elected Unopposed

Position of Directors: (5) Positions
Five (5) Nominations Received
Mr. Michael Bates
Mr. Paul Dawson
Mr. Fred Hartup
Mr. Greg Nixon
Mr. Garry Rimmer

All Elected Unopposed

11. Nominations for Club Patrons:

Current Patrons: Mr. Bob Graham, Mr. Ray Parsons and Mr. Pat McCudden

It was Moved J Atkins Seconded G Nixon that the current Patron's be re-elected again for 2019. Carried

12. Resolutions:

12.1 Ordinary Resolutions: To consider, and if thought fit, to pass the Seven (7) Ordinary Resolutions. Mr. B Graham was asked to read and move the following resolutions.

ORDINARY RESOLUTION 1: That Directors and disabled persons be entitled to specific parking spaces in the Club's car park.

It was Moved B Graham Seconded M Bates. Carried

ORDINARY RESOLUTION 2: That until the next Annual General Meeting of the Club, provision be made from the Club's funds not exceeding \$6,000.00 for the reasonable cost of providing each Director as the Board shall from time to time approve, a Club uniform, formal wear or other clothing to be worn at Club functions and whilst attending to or carrying out any duties in relation to the Club whether at the premises of the Club or elsewhere.

It was Moved B Graham Seconded G Launt. Carried

ORDINARY RESOLUTION 3: That until the next Annual General Meeting of the Club, provision be made from the Club's funds not exceeding \$6,000.00 for a Christmas Function for the Directors and their partners, Club Management and their partners and Special Guests of the Directors.

It was Moved B Graham Seconded J Robinson. Carried

ORDINARY RESOLUTION 4: That until the next Annual General Meeting of the

Club, provision be made from the Club's funds not exceeding \$35,000.00 for the reasonable cost of food, travel, accommodation, registration fees or subscriptions incurred by Directors attending trade shows or displays, seminars, conferences, meetings, other registered Club's or other similar facilities to view or access their facilities or operational systems, or sporting community, charity or other special functions, provided by the Board has resolved that any such activity is for the betterment of the Club and in the course of the duties of the relevant person or persons.

It was Moved B Graham Seconded P McCudden. Carried

ORDINARY RESOLUTION 5: That Directors be entitled to a meal and coffee at any Board Meeting of the Club and to a meal when entertaining special guests of the Club provided the same is provided by the Club.

It was Moved B Graham Seconded G Rimmer. Carried

ORDINARY RESOLUTION 6: That the Club meet the cost of any Director's Indemnity Insurance or Insurance for Management, which the Board has resolved is reasonably necessary for the personal protection of such Director or Manager in the carrying out of their duties or functions as such Director or Manager.

It was Moved B Graham Seconded F Hartup. Carried

ORDINARY RESOLUTION 7: That Directors on the Board of Directors of the Club and those Members who are also Members of The Entrance Rugby League Football Club Committee be allowed to use the Club's Gym Facility which is located at 3 Bay Village Road Bateau Bay, at such times as determined by the Club.

It was Moved B Graham Seconded I Rice. Carried

The Chairman thanked B Graham for reading out all (7) Resolutions. B Graham once again congratulated the Board on a job well done, pointing out that The Entrance Leagues Club is one of the few Clubs on the Central Coast that doesn't pay Honorariums to their Directors.

13. General Business: To deal with any other Business that the Meeting may approve of which Notice has not been given.

13.1 P Cummings asked if there will be an official opening of the New Grandstand at EDSACC.

The CEO advised that this is currently being arranged for March 2019, date TBA.

13.2 D Hart provided all attendees an update on the Amalgamation EOI with The Greens at The Entrance by the Board of Directors, with all due diligence requirements to be observed.

13.3 D Hart provided all attendees an update on the purchase of Leasehold Land that the Club sits on. This is a very long, drawn out and complex situation, however' it remains a primary goal of the Board of Directors to achieve this for the Clubs future stability.

13.4 D Hart advised all attendees that the Board made the decision to Contract Out the Clubs Catering Operations, being the Bayside Brasserie and Café to Rory Hanley, proprietor of Largen Lodge Catering on a (3) Year term from February 6th, 2019. The Board saw this as an opportunity to get some stability to the Catering Operations following a couple of years of Catering Staff and Operational issues. It was agreed that most Clubs are following this path.

13.5 D Hart advised all attendees that the Board are considering plans for an upgrade to the Arthur Lake Room along with another Food option for the Club, with both areas highlighted as a future requirement at one of the Boards recent Planning Days. No dates have been locked in yet as its still in the planning process.

13.6 The CEO provided all attendees an update on the New Amenities Re-build at EDSACC by Council. Tenders closed on January 31st, 2019 with the successful tenderer being announced in March 2019. Council believe all works will be complete by the end of 2019, being a 40 Week Building Program.

I Rice spoke about going to the media in relation to this, to get some prompt action and to start the process.

D Hart advised that we are working with Council and our Club is not the only one effected by this drawn out re-build.

There was No Further General Business.

14. Meeting Closed: 6.45pm

CHAIRMAN:.....**DATE:**.....